



					DLA	, PIP an	d AFIF	Holde	ers (De	aler <u>G</u>	iuide)*	:								
					Weekly			Weekly			Weekly			Weekly			Weekly			Weekly
Effective 01 April – 30 June 2015			VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment
Ka 2013MY <sup>1&amp;5</sup>				Edge			Zetec									Titanium				
1.2 69PS S5 Start Stop	3 Door	M/Pnt	747828	£0		747826	£0	T/A						_	747829	£45	T/A			_
					able £100 C	Customer Sav		needs to be	communic	ated to th	e customer	by the deal								
New Fiesta 2013.25MY & 2014.5 <sup>2 &amp; 5</sup>				Style			Zetec						Zetec S			Titanium			Titanium 2	X
1.0 80PS Start Stop	3 Door	M/Pnt				740288	£95	T/A							740275	£95	T/A			
1.0T EcoBoost 100PS Start Stop	3 Door	M/Pnt				740287	£145	T/A							740274	£245	T/A	740263	£395	T/A
1.0T EcoBoost 100PS PowerShift 1.0T EcoBoost 125PS Start Stop	3 Door 3 Door	M/Pnt + P/Shift M/Pnt				736672	£445	T/A				740277	£145	T/A	736670 740273	£545 £245	T/A T/A	736668 740262	£695 £395	T/A T/A
1.0T EcoBoost 123P3 Start Stop	3 Door	M/Pnt										733316	£245	T/A	740273	1243	1/A	740202	1293	174
1.0T EcoBoost 140PS Black/Red Edition	3 Door	M/Pnt										733315	£245	T/A						
1.25 60PS	3 Door	M/Pnt	740299	£O	£56.75															
1.25 82PS	3 Door	M/Pnt	740298	£O	£56.75	740289	£O	T/A												
1.5 TDCi 75PS	3 Door	M/Pnt	740296	£95	T/A	740285	£O	T/A							740271	£95	T/A			
1.6 105PS PowerShift	3 Door	M/Pnt + P/Shift				740286	£O	T/A							740272	£45	T/A			
1.6 TDCi 95PS Start Stop ECOnetic	3 Door	M/Pnt	740291	£95	T/A	740279	£O	T/A							740265	£95	T/A			
1.6 TDCI 95PS DPF	3 Door	M/Pnt										740276	£O	T/A				735874	£295	T/A
1.0 80PS Start Stop	5 Door	M/Pnt				740283	£95 £145	T/A T/A							740270	£95 £245	T/A	7/0260	£395	T (A
1.0T EcoBoost 100PS Start Stop 1.0T EcoBoost 100PS PowerShift	5 Door 5 Door	M/Pnt M/Pnt + P/Shift				740282 736671	£445	T/A							740269 736669	£545	T/A T/A	740260 736667	£695	T/A T/A
1.0T EcoBoost 100P3 PowerShift	5 Door	M/Pnt				730071	1443	174							740268	£245	T/A	740259	£395	T/A
1.25 60PS	5 Door	M/Pnt	740295	£O	£56.75										740200	22-3	17.5	740233	2000	176
1.25 82PS	5 Door	M/Pnt	740294	£O	£56.75	740284	£O	T/A												
1.5 TDCi 75PS	5 Door	M/Pnt	740292	£95	T/A	740280	£O	T/A							740266	£95	T/A			
1.6 105PS PowerShift	5 Door	M/Pnt + P/Shift				740281	£O	T/A							740267	£45	T/A			
1.6 TDCi 95PS Start Stop ECOnetic	5 Door	M/Pnt	740290	£95	T/A	740278	£O	T/A							740264	£95	T/A			
1.6 TDCi 95PS	5 Door	M/Pnt																740257	£295	T/A
New B-MAX 2013.5MY <sup>5</sup>				Studio			Zetec									Titanium			Titanium 2	X
1.0T 100PS EcoBoost	5 Door	M/Pnt				740992	£345	T/A							740989	£495	T/A			
1.0T 125PS EcoBoost Start Stop	5 Door	M/Pnt	7,000,	C20F	T/A	738160	£395	T/A							738158	£595	T/A	734941	£1,145	T/A
1.4 90PS 1.5TDCi 75PS	5 Door 5 Door	M/Pnt M/Pnt	740994	£395	T/A	740993 740990	£0 £0	T/A T/A												
1.6TDCi /5PS	5 Door	M/Pnt				738159	£O	T/A							740986	£195	T/A	734939	£745	T/A
1.6 105PS PowerShift	5 Door	M/Pnt + P/Shift				740991	£O	T/A							740987	£195	T/A	734940	£745	T/A
New Focus 2015.25 MY, 2015.5MY <sup>3&amp;5</sup>				Style			Zetec			Zetec S					, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Titanium			Titanium 2	
1.5 TDCi 95 PS	5 Door	M/Pnt	733182	£945	T/A		Zetet			Zetet 3						HLamon			Itteriiloiii	^
1.6 TDCi 95PS*	5 Door	M/Pnt	733183	£945	T/A															
1.6 125PS PowerShift	5 Door	M/Pnt + P/Shift	733184	£595	T/A	733174	£O	T/A	733165	£245	T/A				733153	£45	T/A			
1.6 125PS PowerShift + Navigation	5 Door	M/Pnt + P/Shift				733115	£45	T/A	733103	£295	T/A				733089	£95	T/A			
1.0T EcoBoost 100PS	5 Door	M/Pnt	733185	£795	T/A	733176	£O	T/A							733156	£45	T/A	733144	£745	T/A
1.0T EcoBoost 100PS + Navigation	5 Door	M/Pnt				733119	£45	T/A							733094	£95	T/A	733076	£795	T/A
1.0T EcoBoost 125PS	5 Door	M/Pnt				733175	£95	T/A	733166	£345	T/A				733155	£145	T/A	733143	£845	T/A
1.0T EcoBoost 125PS + Navigation	5 Door	M/Pnt	722106	6/05		733117	£145	T/A	733104	£395	T/A				733093	£195	T/A	733075	£895	T/A
1.6 105PS	5 Door	M/Pnt M/Pnt	733186	£495	T/A															
1.6 105PS + Navigation 1.6 TDCi 115PS*	5 Door 5 Door	M/Pnt M/Pnt				733072	£O	T/A	733163	£245	T/A				733152	£45	T/A			
1.6 TDCi 115PS + Navigation*	5 Door	M/Pnt				733113	£45	T/A	733103	£295	T/A				733087	£95	T/A			
1.5 TDCi 120PS	5 Door	M/Pnt				733172	£O	T/A	733162	£245	T/A				733151	£45	T/A	733141	£745	T/A
1.5 TDCi 120PS + Navigation	5 Door	M/Pnt				733112	£45	T/A	733100	£295	T/A				733086	£95	T/A	733083	£795	T/A
1.5T EcoBoost 150PS	5 Door	M/Pnt							733164	£745	T/A				733154	£1,045	T/A			
1.5T EcoBoost 150PS + Navigation	5 Door	M/Pnt	11						733102	£795	T/A				733090	£1,095	T/A			
1.5T EcoBoost 182PS	5 Door	M/Pnt	11															733142	£1,745	T/A
1.5T EcoBoost 182PS + Navigation	5 Door	M/Pnt	11															733082	£1,795	T/A
2.0 TDCi 150PS	5 Door	M/Pnt	11												732199	£795	T/A	732195	£1,495	T/A
2.0 TDCi 150PS PowerShift	5 Door	M/Pnt + P/Shift M/Pnt	11												732198	£995 £845	T/A T/A	732194	£1,695 £1,545	T/A
2.0 TDCi 150PS + Navigation 2.0 TDCi 150PS PowerShift+Navigation	5 Door 5 Door	M/Pnt + P/Shift	11												732191 732190	£845 £1.045	T/A	732187 732186	£1,545	T/A T/A
2.0 1DC1130P3 POWelSHIIL+NaVIgation	2 DOOL	IVI/PIIL + P/SIIIT	11			L			1			1			/32190	£1,U43	I/A	/32100	£1,/40	I/A





Effective 01 April - 30 June 2015  New Focus 2015.25 MY, 2015.5 MY <sup>3 &amp; 3</sup> 1.5 TDC1 95 PS 56 1.6 TDC1 95PS S5* 1.6 125PS 56 PowerShift 1.6 125PS PowerShift + Navigation 1.0 TEC0B005t 100PS + Navigation 1.0 TEC0B005t 100PS + Navigation 1.0 TEC0B005t 125PS + Navigation 1.0 TEC0B005t 125PS + Navigation 1.0 TEC0B005t 125PS + Navigation 1.6 105PS + Navigation 1.6 105PS + Navigation 1.5 TDC1 115PS + Navigation 1.5 TDC1 115PS + Navigation 1.5 TDC1 120PS + Navigation 1.5 TEC0B005t 150PS + Navigation 1.5 TEC0B005t 150PS + Navigation 1.5 TEC0B005t 150PS + Navigation 1.5 TEC0B005t 182PS + Navigation 1.5 TEC0B05PS + Navigation 1.5 T	st	733177 733178 733179 733180 733181	AP Style £1,045 £1,045 £695 £695	Weekly Payment  T/A T/A T/A  T/A  T/A	733169 733108 733170 733170 733170 733109 733168 733166 733167 733105	£95 £145 £95 £145 £195 £245	Weekly Payment  T/A T/A T/A T/A T/A T/A T/A T/A T/A T/	733160 733098 733161 733099 733158 733096 733157 733095	AP Zetec S £345 £395 £445 £495	Weekly Payment  T/A T/A T/A T/A T/A T/A T/A T/A T/A	VTN	АР	Weekly Payment	733147 733079 733150 733084 733149 733081 733146 733078 733145	£145 £195 £145 £195 £245 £295	T/A T/A T/A T/A T/A T/A T/A	733140 733085 733139 733088	£845 £945 £995	Weekly Paymei X  T/A T/A T/A T/A T/A
New Focus 2015.25 MY, 2015.5MY   3	st	733177 733178 733179 733180	£1,045 £1,045 £695 £695	T/A T/A T/A T/A	733169 733108 733171 733110 733170 733109 733168 733106 733167	£95 £145 £95 £145 £195 £245	T/A T/A T/A T/A T/A T/A	733160 733098 733161 733099 733158 733096 733157	£345 £395 £445 £495	T/A T/A T/A T/A T/A	VTN	AP	Payment	733147 733079 733150 733084 733149 733081 733146 733078 733145	£145 £195 £145 £195 £245 £295 £145 £195 £145	T/A T/A T/A T/A T/A T/A	733140 733085 733139 733088	£845 £895 £945 £995	T/A T/A T/A T/A
1.5 TDCI 95 PS S6         Es           1.6 TDCI 95PS S5*         Es           1.6 125PS S6 PowerShift         Es           1.6 125PS PowerShift + Navigation         Es           1.0T EcoBoost 100PS S6         Es           1.0T EcoBoost 125PS S6         Es           1.0T EcoBoost 125PS + Navigation         Es           1.6 TDCS S5         Es           1.6 TDCI 115PS S5*         Es           1.6 TDCI 115PS + Navigation*         Es           1.5 TDCI 120PS S6         Es           1.5 TDCI 120PS + Navigation         Es           1.5 TDCI 120PS + Navigation         Es           1.5T EcoBoost 150PS + Navigation         Es           1.5T EcoBoost 182PS S6         Es           1.5T EcoBoost 182PS + Navigation         Es           2.0 TDCI 150PS         Es           2.0 TDCI 150PS PowerShift         Es           2.0 TDCI 150PS + Navigation         Es	st	733178 733179 733180	£1,045 £1,045 £695	T/A T/A T/A T/A	733108 733171 733110 733170 733109 733168 733106 733167	£95 £145 £95 £145 £195 £245	T/A T/A T/A T/A T/A T/A T/A	733098 733161 733099 733158 733096 733157	£345 £395 £445 £495	T/A T/A T/A T/A T/A				733079 733150 733084 733149 733081 733146 733078 733145	£145 £195 £145 £195 £245 £295	T/A T/A T/A T/A T/A T/A T/A	733140 733085 733139 733088	£845 £895 £945 £995	T/A T/A T/A T/A
1.6 TDCI 95PS 55*       Est         1.6 125PS 56 PowerShift       Est         1.6 125PS PowerShift + Navigation       Est         1.0T EcoBoost 100PS 56       Est         1.0T EcoBoost 125PS 56       Est         1.0T EcoBoost 125PS + Navigation       Est         1.6 105PS 56       Est         1.6 105PS 10	st	733178 733179 733180	£1,045 £695 £695	T/A T/A T/A	733108 733171 733110 733170 733109 733168 733106 733167	£145 £95 £145 £195 £245 £95 £145 £95	T/A T/A T/A T/A T/A T/A T/A	733098 733161 733099 733158 733096 733157	£395 £445 £495 £345 £395	T/A T/A T/A T/A T/A				733079 733150 733084 733149 733081 733146 733078 733145	£195 £145 £195 £245 £295 £145 £195 £145	T/A T/A T/A T/A T/A T/A T/A	733085 733139 733088	£895 £945 £995	T/A T/A T/A
1.6 125PS S6 PowerShift         Es           1.6 125PS PowerShift + Navigation         Es           1.0T EcoBoost 100PS S6         Es           1.0T EcoBoost 100PS + Navigation         Es           1.0T EcoBoost 125PS S6         Es           1.0T EcoBoost 125PS + Navigation         Es           1.6 105PS + Navigation         Es           1.6 105PS + Navigation         Es           1.6 TDCI 115PS + Navigation*         Es           1.5 TDCI 112PS + Navigation         Es           1.5 TDCI 120PS + Navigation         Es           1.5T EcoBoost 150PS + Navigation         Es           1.5T EcoBoost 182PS + Navigation         Es           2.0 TDCI 150PS         Es           2.0 TDCI 150PS + Navigation         Es           2.0 TDCI 150PS + Navigation         Es           2.0 TDCI 150PS + Navigation         Es	st M/Pnt + P/Shift bt M/Pnt + P/Shift bt M/Pnt st M/Pnt	733179	£695 £695	T/A T/A	733108 733171 733110 733170 733109 733168 733106 733167	£145 £95 £145 £195 £245 £95 £145 £95	T/A T/A T/A T/A T/A T/A T/A	733098 733161 733099 733158 733096 733157	£395 £445 £495 £345 £395	T/A T/A T/A T/A T/A				733079 733150 733084 733149 733081 733146 733078 733145	£195 £145 £195 £245 £295 £145 £195 £145	T/A T/A T/A T/A T/A T/A T/A	733085 733139 733088	£895 £945 £995	T/A T/A T/A
1.6 125PS PowerShift + Navigation         Es           1.0 T EcoBoost 100PS 56         Es           1.0 T EcoBoost 105PS + Navigation         Es           1.0 T EcoBoost 125PS 96         Es           1.0 T EcoBoost 125PS + Navigation         Es           1.6 105PS 96         Es           1.6 105PS + Navigation         Es           1.6 TDC1 115PS + Navigation*         Es           1.5 TDC1 120PS 96         Es           1.5 TDC1 120PS + Navigation         Es           1.5 T EcoBoost 150PS 56         Es           1.5 T EcoBoost 150PS + Navigation         Es           1.5 T EcoBoost 182PS 95         Es           1.5 T EcoBoost 182PS + Navigation         Es           2.0 TDC1 150PS         Es           2.0 TDC1 150PS PowerShift         Es           2.0 TDC1 150PS + Navigation         Es	st M/Pnt + P/Shift  M/Pnt  M/Pnt  St M/Pnt	733180	£695	T/A	733108 733171 733110 733170 733109 733168 733106 733167	£145 £95 £145 £195 £245 £95 £145 £95	T/A T/A T/A T/A T/A T/A T/A	733098 733161 733099 733158 733096 733157	£395 £445 £495 £345 £395	T/A T/A T/A T/A T/A				733079 733150 733084 733149 733081 733146 733078 733145	£195 £145 £195 £245 £295 £145 £195 £145	T/A T/A T/A T/A T/A T/A T/A	733085 733139 733088	£895 £945 £995	T/A T/A T/A
1.0T EcoBoost 100PS S6	st M/Pnt				733171 733110 733170 733109 733168 733106 733167	£95 £145 £195 £245 £95 £145 £95	T/A T/A T/A T/A T/A T/A T/A	733161 733099 733158 733096 733157	£445 £495 £345 £395	T/A T/A T/A T/A				733150 733084 733149 733081 733146 733078 733145	£145 £195 £245 £295 £145 £145 £145	T/A T/A T/A T/A T/A T/A	733085 733139 733088	£895 £945 £995	T/A T/A T/A
1.0T EcoBoost 100PS + Navigation	st M/Pnt				733110 733170 733109 733168 733106 733167	£145 £195 £245 £95 £145 £95	T/A T/A T/A T/A T/A T/A	733099 733158 733096 733157	£495 £345 £395	T/A T/A T/A				733084 733149 733081 733146 733078 733145	£195 £245 £295 £145 £195 £145	T/A T/A T/A T/A T/A T/A	733085 733139 733088	£895 £945 £995	T/A T/A T/A
1.0T EcoBoost 125PS S6         Es           1.0T EcoBoost 125PS + Navigation         Es           1.6 105PS S6         Es           1.6 105PS + Navigation         Es           1.6 TDCI 115PS + Navigation*         Es           1.5 TDCI 120PS S6         Es           1.5 TDCI 120PS + Navigation         Es           1.5T EcoBoost 150PS + Navigation         Es           1.5T EcoBoost 150PS + Navigation         Es           1.5T EcoBoost 182PS S6         Es           1.5T EcoBoost 182PS + Navigation         Es           2.0 TDCI 150PS         Es           2.0 TDCI 150PS PowerShift         Es           2.0 TDCI 150PS + Navigation         Es	st M/Pnt	733181	£595	T/A	733170 733109 733168 733106 733167	£195 £245 £95 £145 £95	T/A T/A T/A T/A T/A	733099 733158 733096 733157	£495 £345 £395	T/A T/A T/A				733149 733081 733146 733078 733145	£245 £295 £145 £195 £145	T/A T/A T/A T/A T/A	733139 733088 733137	£945 £995	T/A T/A
1.0T EcoBoost 125PS + Navigation	st M/Pnt th M/Pnt st M/Pnt	733181	£595	T/A	733109 733168 733106 733167	£245 £95 £145 £95	T/A T/A T/A T/A	733099 733158 733096 733157	£495 £345 £395	T/A T/A T/A				733081 733146 733078 733145	£295 £145 £195 £145	T/A T/A T/A T/A	733088	£995 £845	T/A
1.6 105PS S6       Es         1.6 105PS + Navigation       Es         1.6 TDCI 115PS S5*       Es         1.6 TDCI 115PS + Navigation*       Es         1.5 TDCI 120PS S6       Es'         1.5 TDCI 120PS + Navigation       Es'         1.5T EcoBoost 150PS S6       Es         1.5T EcoBoost 150PS + Navigation       Es'         1.5T EcoBoost 182PS S6       Es'         1.5T EcoBoost 182PS + Navigation       Es'         2.0 TDCI 150PS       Es'         2.0 TDCI 150PS PowerShift       Es'         2.0 TDCI 150PS + Navigation       Es'	st M/Pnt	733181	£595	T/A	733168 733106 733167	£95 £145 £95	T/A T/A T/A	733158 733096 733157	£345 £395	T/A T/A				733146 733078 733145	£145 £195 £145	T/A T/A T/A	733137	£845	
1.6 105PS + Navigation	st M/Pnt	733101	1393	17A	733106 733167	£145 £95	T/A T/A	733096 733157	£395	T/A				733078 733145	£195 £145	T/A T/A			T/A
1.6 TDCi 115PS \$\( \)5 **       Es         1.6 TDCi 115PS + Navigation*       Es         1.5 TDCi 120PS 56       Es         1.5 TDCi 120PS + Navigation       Es         1.5T EcoBoost 150PS 56       Es         1.5T EcoBoost 150PS + Navigation       Es         1.5T EcoBoost 182PS 56       Es         1.5T EcoBoost 182PS + Navigation       Es         2.0 TDCI 150PS       Es         2.0 TDCI 150PS + Navigation       Es         2.0 TDCI 150PS + Navigation       Es	st M/Pnt				733106 733167	£145 £95	T/A T/A	733096 733157	£395	T/A				733078 733145	£195 £145	T/A T/A			T/A
1.6 TDCi 115PS + Navigation*       Es         1.5 TDCi 120PS + S6       Es         1.5 TDCi 120PS + Navigation       Es         1.5T EcoBoost 150PS + S6       Es         1.5T EcoBoost 150PS + Navigation       Es         1.5T EcoBoost 182PS + S6       Es         1.5T EcoBoost 182PS + Navigation       Es         2.0 TDCI 150PS       Es         2.0 TDCI 150PS + Navigation       Es         2.0 TDCI 150PS + Navigation       Es	st M/Pnt				733106 733167	£145 £95	T/A T/A	733096 733157	£395	T/A				733078 733145	£195 £145	T/A T/A			T/A
1.5 TDC 120PS 56     Es       1.5 TDC 120PS + Navigation     Es       1.5 TEC6Boost 150PS 56     Es'       1.5 TEC6Boost 150PS + Navigation     Es'       1.5 TEC6Boost 182PS 56     Es'       1.5 TEC6Boost 182PS + Navigation     Es'       2.0 TDC1150PS     Es'       2.0 TDC150PS PowerShift     Es'       2.0 TDC1150PS + Navigation     Es'	st M/Pnt				733167	£95	T/A	733157						733145	£145	T/A			T/A
1.5 TDCi 120PS + Navigation       Es         1.5 T EcoBoost 150PS 56       Es         1.5 T EcoBoost 182PS 56       Es'         1.5 T EcoBoost 182PS + Navigation       Es'         2.0 TDCi 150PS       Es'         2.0 TDCi 150PS PowerShift       Es'         2.0 TDCi 150PS + Navigation       Es'	st M/Pnt								1040										
1.5T EcoBoost 150PS \$6       Es         1.5T EcoBoost 150PS + Navigation       Es         1.5T EcoBoost 182PS \$6       Es         1.5T EcoBoost 182PS + Navigation       Es         2.0 TDC1150PS       Es         2.0 TDC150PS PowerShift       Es         2.0 TDC1150PS + Navigation       Es	st M/Pnt + P/Shift M/Pnt				733103	1143	17.4		£395	T/A				733077	£195	T/A	733092	£945	T/A
1.5T EcoBoost 150PS + Navigation     Es       1.5T EcoBoost 182PS 56     Es       1.5T EcoBoost 182PS + Navigation     Es       2.0 TDC1150PS     Es       2.0 TDC150PS PowerShift     Es       2.0 TDC1150PS + Navigation     Es	st M/Pnt st M/Pnt+P/Shift st M/Pnt							733159	£845	T/A				733148	£1.145	T/A	733092	1943	1/A
1.5T EcoBoost 182PS S6       Es         1.5T EcoBoost 182PS + Navigation       Es         2.0 TDC1150PS       Es         2.0 TDC1150PS PowerShift       Es         2.0 TDC1150PS + Navigation       Es	st M/Pnt st M/Pnt st M/Pnt st M/Pnt st M/Pnt + P/Shift st M/Pnt							733097	£895	T/A				733080	£1,195	T/A			
1.5T EcoBoost 182PS + Navigation       Es         2.0 TDC1150PS       Es         2.0 TDC150PS PowerShift       Es         2.0 TDC1150PS + Navigation       Es	st M/Pnt st M/Pnt st M/Pnt + P/Shift st M/Pnt							733097	1093	17A				/33080	נפו,ום	174	733138	£1.645	T/A
2.0 TDCi 150PS       Es         2.0 TDCi 150PS PowerShift       Es         2.0 TDCi 150PS + Navigation       Es	st M/Pnt st M/Pnt + P/Shift st M/Pnt																733130	£1,695	T/A
2.0 TDCi 150PS PowerShift Est 2.0 TDCi 150PS + Navigation Est	st M/Pnt + P/Shift st M/Pnt													732197	£895	T/A	732193	£1,595	T/A
2.0 TDCi 150PS + Navigation Es	st M/Pnt													732196	£1.095	T/A	732193	£1,795	T/A
														732189	£995	T/A	732185	£1,695	T/A
														732188	£1.195	T/A	732184	£1.895	T/A
	Where Satell	lite Navigatio	n is fitted	this is Ford	SYNC2 DAR	Navigatio	n – featuring	an 8" colou	ired touch	screen with	hluetooth	and Eme	gency Assi		201,100	178	732104	מכס,ות	1/2
A 111 V PA1 / TEL 11 5													<b>,,,,,</b> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Th1			Tion to the	
C-MAX 2014.75MY <sup>5</sup> I.OT 100PS EcoBoost Start Stop* MF	PV M/Pnt				740508	Zetec £445	T/A								Titanium			Titanium 2	^
	PV M/Pnt				740506	£545	T/A							740504	£945	T/A			
1.6 105PS* MF					749393	£0	T/A							740304	1943	1/4			
1.6TDCi 115PS* MF					749392	£95	T/A							749389	£245	T/A	740502	£595	T/A
New Tourneo Connect 2014MY		1 -	Style		7 13032	Zetec	.,,,							7 13003	Titanium		7 10002	2070	خت ۔
	ourneo M/Pnt	735529	£1,295	T/A	735524	£895	T/A								HEATHORN				
	ourneo M/Pnt	735527	£1.295	T/A	735523	£645	T/A							735519	£795	T/A			
	ourneo M/Pnt	755527	21,233	17.5	735520	£695	T/A							735514	£845	T/A			
	ourneo M/Pnt + Auto				755520	2000	176							735513	£1,095	T/A			
New Grand Tourneo Connect 2014MY	berned war ne vitete		Chulo			Zetec								755515	Titanium	.,,,			
	ourneo M/Pnt	735512	Style £1.495	T/A	735510	£695	T/A								IItanium				
	ourneo M/Pnt	733312	£1,495	1/A	735508	£745	T/A							735507	£945	T/A			
	ourneo M/Pnt + Auto				/33306	1.743	1/A							733767	£1.345	T/A			
-	Donneo M/Pint + Auto													733707	- ,	17A			_
EcoSport 2014 MY <sup>5</sup>		<b>.</b>													Titanium			Titanium	
	Door M/Pnt													735194	£195	T/A	735190	£295	T/A
1.5 TDCi 90PS 5 E	Door M/Pnt	(6)	LCV/MC®		74		2A/					00.0	C <i>l</i>	735193	£0	T/A	735189	£295	T/A
	Free of	Charge Ford	SYNCEV	VITA APPLINK	™ available d		sport where	mitea. No c	asn allein	iative. Also è	Valletole 520	JU CUSTO	mer Saving						
EcoSport 2015.5 MY <sup>5</sup>						Zetec									Titanium			اسطا	
	Door M/Pnt				731666	£O	T/A	1											
	Door M/Pnt				731667	£195	T/A	1											
	Door M/Pnt				731664	£0	T/A												
Kuga 2015.25MY <sup>4,5&amp;6</sup>						Zetec									Titanium			Titanium 2	Х
	Door M/Pnt				732724	£295	T/A	1						732723	£795	T/A	732722	£1,095	T/A
1.5T EcoBoost 182PS AWD PowerShift 5 D	Door M/Pnt + P/Shift				732721	£1,095	T/A	1						732720	£1,495	T/A	732719	£1,895	T/A
2.0TDCi 150PS FWD 5 E	Door M/Pnt				732718	£295	T/A	1						732715	£795	T/A	732714	£1,095	T/A
2.0TDCi 150PS AWD 5 E	Door M/Pnt				732717	£745	T/A	1											
2.0TDCi 150PS AWD PowerShift 5 [	Door M/Pnt + P/Shift				732716	£1,095	T/A	1											
2.0TDCi 180PS AWD 5 E	Door M/Pnt							1						732713	£1,145	T/A	732711	£1,395	T/A
	Door M/Pnt + P/Shift							1						732712	£1,495	T/A			





3 Year Contract Hire Prices (with Rear Parking Sensors<sup>†</sup>)

					DLA,	PIP an	d AFII	P Holde	ers (De	aler G	Suide)*									
					Weekly			Weekly			Weekly			Weekly			Weekly			Weekly
Effective 01 April - 30 June 2015			VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment
Kuga 2013.75MY & 2014.75MY4.5&6							Zetec									Titanium			Titanium :	X
1.6T 150PS EcoBoost FWD Start Stop	5 Door	M/Pnt				739226	£295	T/A							739225	£795	T/A	739224	£1,095	T/A
1.6T 182PS EcoBoost AWD Start Stop	5 Door	M/Pnt + Auto				739223	£1,395	T/A							739222	£1,795	T/A	739221	£2,095	T/A
2.0TDCi 140PS FWD	5 Door	M/Pnt				739220	£295	T/A							739219	£795	T/A	739214	£1,095	T/A
2.0TDCi 140PS AWD	5 Door	M/Pnt				739213	£745	T/A												
2.0TDCi 140PS AWD PowerShift	5 Door	M/Pnt + P/Shift				739212	£1,095	T/A												
2.0TDCi 163PS AWD	5 Door	M/Pnt													739211	£1,145	T/A	739209	£1,395	T/A
2.0TDCi 163PS AWD PowerShift	5 Door	M/Pnt + P/Shift													739210	£1,495	T/A			
		Kuga Tit	tanium and T	itanium .	X are eligible	for a free of	charge Ap	opearance P	ack where f	tted- wo	rth £350 to t	he custom	er. No ca	sh alternativ	e <u>.</u>					
New Mondeo 2015.25MY <sup>4, 5 &amp; 6</sup>							Zetec		Zete	c + Navig	ation					Titanium				
1.6 Duratorg TDCi 115PS ECOnetic	5 Door	M/Pnt				732699	£995	T/A	732588	£1,095	T/A				732685	£1,695	T/A			
2.0 Duratorq TDCi 150PS ECOnetic	5 Door	M/Pnt				732698	£1,495	T/A	732583	£1,595	T/A				732668	£1,995	T/A			
1.5T EcoBoost 160PS	5 Door	M/Pnt				732701	£995	T/A	732598	£1,095	T/A				732690	£1,695	T/A			
1.5T EcoBoost 160PS Automatic	5 Door	M/Pnt + Auto				732700	£1,195	T/A	732597	£1,295	T/A				732296	£1,995	T/A			
2.0 Duratorq TDCi 150PS PowerShift	5 Door	M/Pnt + P/Shift				732696	£1,695	T/A	732586	£1,795	T/A									
2.0T EcoBoost 240PS Automatic	5 Door	M/Pnt + Auto													732686	£1,995	T/A			
2.0 Duratorq TDCi 180PS	5 Door	M/Pnt													732666	£1,995	T/A			
2.0 Duratorq TDCi 180PS Powershift	5 Door	M/Pnt + P/Shift													732665	£2,495	T/A			
New Mondeo 2015.25MY <sup>4, 5 &amp; 6</sup>							Zetec		Zete	c + Navig						Titanium				
1.6 Duratorq TDCi 115PS ECOnetic	Est	M/Pnt				732693	£995	T/A	732579	£1,095	T/A				732661	£1,695	T/A			
2.0 Duratorq TDCi 150PS ECOnetic	Est	M/Pnt				732692	£1,495	T/A	732574	£1,595	T/A				732659	£1,995	T/A			
1.5T EcoBoost 160PS	Est	M/Pnt				732695	£995	T/A	732593	£1,095	T/A				732664	£1,695	T/A			
1.5T EcoBoost 160PS Automatic	Est	M/Pnt + Auto				732694	£1,195	T/A	732592	£1,295	T/A				732663	£1,995	T/A			
2.0 Duratorq TDCi 150PS PowerShift	Est	M/Pnt + P/Shift				732691	£1,695	T/A	732577	£1,795	T/A									
2.0T EcoBoost 240PS Automatic	Est	M/Pnt + Auto													732662	£1,995	T/A			
2.0 Duratorq TDCi 180PS	Est	M/Pnt													732601	£1,995	T/A			
2.0 Duratorq TDCi 180PS Powershift	Est	M/Pnt + P/Shift													732600	£2,495	T/A			
S-MAX 2012.75MY 3,4&5																Titanium				
2.0TDCi140PS*	MPV	M/Pnt													752754	£1,495	T/A			
2.0TDCi 163PS*	MPV	M/Pnt	] [												752752	£1,495	T/A			
Galaxy 2012.75MY <sup>4 &amp; 5</sup>																Titanium				
2.0TDCi 140PS*	MPV	M/Pnt													752712	£1,995	T/A			
2.0TDCi 163PS*	MPV	M/Pnt													752710	£1,995	T/A			

<sup>1</sup>Blush & Piste are not included as standard Metallic Paint, however, these are available at an additional cost.

<sup>2</sup> Hot Magenta & Candy Blue are not included as standard Metallic Paint, however, these are available at an additional cost.

Metallic Paint (M/Pnt) is available Free of Charge. Pearlescent / Special Paints are available on the scheme. Where ordered dealers will be paid the Wholesale difference between Metallic and Pearlescent/Special Paint.

\* Vehicles with an astrix are low in stock and are shown on the customer price lists. Please check on Vista to ensure that the vehicle is available before taking a customer's application.

### KEY:

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

P/Shift/ Auto - (PowerShift/ Automatic)/ M/Pnt - Metallic Paint

tear Parking Sensors will be included as a Free Option on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard).

Please be advised that S-MAX and Galaxy will be fitted with both Front and Rear Parking Sensors. No cash alternative is available. Applications must be received and accepted by Motability Operations Limited between 1 April 2015 and 30 June 2015.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.

<sup>&</sup>lt;sup>3</sup> Candy Red is not included as standard Metallic Paint, however, this is available at an additional cost.

<sup>&</sup>lt;sup>4</sup> Ice/Platinum White are not included as standard Metallic Paint, however, these are available at an additional cost.

<sup>&</sup>lt;sup>5</sup> Frozen/Crystal/Diamond White are not included as standard Solid Paint, however, these are available as a free of charge option.

<sup>&</sup>lt;sup>6</sup> Ruby Red is not included as standard Metallic Paint, however, it is available at an additional cost.





3 Year Contract Hire Prices (with Rear Parking Sensors<sup>†</sup>)

					Weekly			Weekly			Weekly			Weekly			Weekly			Weekly
Effective 01 April – 30 June 2015			VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Paymer
C-MAX 2014.75MY <sup>5</sup>																Titanium			Titanium	Х
1.0T 100PS EcoBoost Start Stop	MPV	M/Pnt													740505	£845	T/A			
1.0T 125PS EcoBoost Start Stop	MPV	M/Pnt																740503	£1,445	T/A
1.6T EcoBoost 182PS	MPV	M/Pnt																735871	£1,395	T/A
1.6T 150PS EcoBoost Start Stop	MPV	M/Pnt													735872	£845	T/A			
2.0TDCi 140PS	MPV	M/Pnt													749388	£595	T/A			
2.0TDCi 140PS PowerShift	MPV	M/Pnt + P/Shift													749387	£795	T/A			
2.0 TDCi 163PS	MPV	M/Pnt																740501	£995	T/A
2.0 TDCi 163PS PowerShift	MPV	M/Pnt + P/Shift																740500	£1,195	T/A
Grand C-MAX (7 Seat) 2014.75MY5							Zetec									Titanium			Titanium	X
1.0T 100PS EcoBoost Start Stop	MPV	M/Pnt				740499	£845	T/A							740497	£1,245	T/A			
1.0T 125PS EcoBoost Start Stop	MPV	M/Pnt				740498	£945	T/A							740496	£1,345	T/A	740495	£1,845	T/A
1.6T 150PS EcoBoost Start Stop	MPV	M/Pnt													735869	£1,345	T/A			
1.6T 182PS EcoBoost Start Stop	MPV	M/Pnt																735866	£1.845	T/A
1.6TDCi 115PS	MPV	M/Pnt				748806	£295	T/A							748792	£545	T/A	740494	£1.045	T/A
2.0TDCi140PS	MPV	M/Pnt				748803	£695	T/A							748791	£1.145	T/A		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
2.0TDCi 140PS PowerShift	MPV	M/Pnt + P/Shift				748801	£895	T/A							748790	£1,295	T/A			
2.0 TDCi 163PS	MPV	M/Pnt																740493	£1,645	T/A
2.0 TDCi 163PS PowerShift	MPV	M/Pnt + P/Shift																740492	£1,895	T/A
EcoSport 2014 MY <sup>5</sup>																Titanium			Titanium	Х
1.5 112PS	5 Door	M/Pnt													735196	£0	T/A	735192	£195	T/A
		Free of	Charge Ford	SYNC®	with Applink	™ available d	on all Eco.	Sport where	fitted. No c	ash alter	native. Also <u>a</u>	vailable £2	00 Cust	omer Saving.						
S-MAX 2012.75MY 3,4&5							Zetec									Titanium				
I.6T 160PS EcoBoost Start Stop	MPV	M/Pnt				747442	£795	T/A							747440	£1,695	T/A			
2.0 203PS EcoBoost PowerShift	MPV	M/Pnt + P/Shift													752755	£2,695	T/A			
1.6 TDCi 115PS Start Stop	MPV	M/Pnt				747441	£495	T/A							747439	£995	T/A			
2.0TDCi 140PS	MPV	M/Pnt				752758	£845	T/A												
2.0TDCi 140PS PowerShift	MPV	M/Pnt + P/Shift				752757	£1,045	T/A							752753	£1,645	T/A			
2.0TDCi 163PS PowerShift	MPV	M/Pnt + P/Shift													752751	£1,845	T/A			
Galaxy 2012.75MY <sup>4 &amp; 5</sup>							Zetec									Titanium				
1.6T 160PS EcoBoost Start Stop	MPV	M/Pnt													747470	£1,995	T/A			
2.0 203PS EcoBoost PowerShift	MPV	M/Pnt + P/Shift													752713	£2,995	T/A			
1.6 TDCi 115PS Start Stop	MPV	M/Pnt				747471	£1,395	T/A							747469	£1,995	T/A			
2.0TDCi 140PS	MPV	M/Pnt				752716	£1,795	T/A												
2.0TDCi 140PS PowerShift	MPV	M/Pnt + P/Shift				752715	£1.995	T/A	1						752711	£2,495	T/A	1		

<sup>&</sup>lt;sup>3</sup> Candy Red is not included as standard Metallic Paint, however, this is available at an additional cost.

Metallic Paint (M/Pnt) is available Free of Charge. Pearlescent / Special Paints are available on the scheme. Where ordered dealers will be paid the Wholesale difference between Metallic and Pearlescent/Special Paint.

Note: the vehicles shown on this are Pricelist the vehicles no longer shown on the customer or main dealer price list. These vehicles are no longer showing as available to supply from stock. However, where a dealer has a cancelled order these vehicles are priced with Motability Operations and can be supplied.

#### KEY:

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

P/Shift/ Auto - (PowerShift/ Automatic)/ M/Pnt - Metallic Paint

t Rear Parking Sensors will be included as a Free Option on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard).

Please be advised that S-MAX and Galaxy will be fitted with both Front and Rear Parking Sensors. No cash alternative is available. Applications must be received and accepted by Motability Operations Limited between 1 April 2015 and 30 June 2015.

Prices are true and accurate at the time of publishing. Prices change from time to time. Ford Motor Company Ltd. reserve the right to change prices without prior notification.

 $<sup>^4</sup>$  Ice/Platinum White are not included as standard Metallic Paint, however, these are available at an additional cost.

<sup>&</sup>lt;sup>5</sup> Frozen/Crystal/Diamond White are not included as standard Solid Paint, however, these are available as a free of charge option.

<sup>&</sup>lt;sup>6</sup> Ruby Red is not included as standard Metallic Paint, however, it is available at an additional cost.





						WPMS	Holo	lers (D	ealer G	uide)	*									
					Weekly			Weekly			Weekly			Weekly			Weekly			Weekly
Effective 01 April - 30 June 2015			VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment
Ka 2013MY <sup>1&amp;5</sup>				Edge			Zetec									Titanium				
1.2 69PS S5 Start Stop	3 Door	M/Pnt	747828	£0		747826 Customer Sav	£0	£57.57	communic	stad to th	o customor	by the deal	25		747829	£0	£57.88			_
Nov. 51 2012 2540/ 6 201/ 5785			<u> </u>		able £100 C	.UStOMET Sav		neeus to be	COMMINUME	ileu lo li	ie custoniei	by the deal				Therefore			F14 1	V
New Flesta 2013.25MY & 2014.5 <sup>2 &amp; 5</sup>	3 Door	M/Pnt		Style		740288	Zetec £0	£58.21					Zetec S		740275	Titanium £0	£58.21		Titanium	Х
1.0T EcoBoost 100PS Start Stop	3 Door	M/Pnt				740287	£O	£58.55							740273	£O	£59.22	740263	£O	£60.23
1.0T EcoBoost 100PS PowerShift	3 Door	M/Pnt + P/Shift				736672	£O	£60.56							736670	£O	£61.24	736668	£O	£62.24
1.0T EcoBoost 125PS Start Stop	3 Door	M/Pnt										740277	£O	£58.55	740273	£O	£59.22	740262	£O	£60.23
1.0T EcoBoost 140PS Red/Black Edition	3 Door	M/Pnt										733316	£O	£59.22						
1.0T EcoBoost 140PS Black/Red Edition 1.25 60PS	3 Door	M/Pnt	740299	£O	£56.69							733315	£O	£59.22						
1.25 82PS	3 Door 3 Door	M/Pnt M/Pnt	740299	£O	£56.69	740289	£O	£57.57												
1.5 TDCi 75PS	3 Door	M/Pnt	740296	£O	£58.21	740285	£O	£57.57							740271	£O	£58.21			
1.6 105PS PowerShift	3 Door	M/Pnt + P/Shift	7.0230	20	250.21	740286	£O	£57.57							740272	£O	£57.88			
1.6 TDCi 95PS Start Stop ECOnetic	3 Door	M/Pnt	740291	£O	£58.21	740279	£O	£57.57							740265	£O	£58.21			
1.6 TDCI 95PS DPF	3 Door	M/Pnt										740276	£O	£57.57				735874	£O	£59.56
1.0 80PS Start Stop	5 Door	M/Pnt				740283	£O	£58.21							740270	£O	£58.21			
1.0T EcoBoost 100PS Start Stop	5 Door	M/Pnt				740282	£O	£58.55							740269	£O	£59.22	740260	£O	£60.23
1.0T EcoBoost 100PS PowerShift 1.0T EcoBoost 125PS Start Stop	5 Door 5 Door	M/Pnt + P/Shift M/Pnt				736671	£O	£60.56							736669 740268	£0 £0	£61.24 £59.22	736667 740259	£0 £0	£62.24 £60.23
1.25 60PS	5 Door	M/Pnt	740295	£O	£56.69										740200	EU	139.22	740239	LU	100.23
1.25 82PS	5 Door	M/Pnt	740294	£O	£56.69	740284	£O	£57.57												
1.5 TDCi 75PS	5 Door	M/Pnt	740292	£O	£58.21	740280	£O	£57.57							740266	£O	£58.21			
1.6 105PS PowerShift	5 Door	M/Pnt + P/Shift				740281	£O	£57.57							740267	£O	£57.88			
1.6 TDCi 95PS Start Stop ECOnetic	5 Door	M/Pnt	740290	£0	£58.21	740278	£O	£57.57							740264	£O	£58.21			
1.6 TDCi 95PS	5 Door	M/Pnt	J L															740257	£O	£59.56
New B-MAX 2013.5MY <sup>5</sup>				Studio			Zetec									Titanium			Titanium	Х
1.0T 100PS EcoBoost	5 Door	M/Pnt				740992	£O	£59.89							740989	£O	£60.90	72 ( 0 ( 1	610 /	
1.0T 125PS EcoBoost Start Stop 1.4 90PS	5 Door 5 Door	M/Pnt M/Pnt	740994	£O	£60.23	738160 740993	£0	£60.23 £57.57							738158	£O	£61.58	734941	£134	T/A
1.5TDCi 75PS	5 Door	M/Pnt	740994	EU	100.23	740993	£O	£57.57												
1.6TDCi 95PS	5 Door	M/Pnt				738159	£O	£57.57							740986	£O	£58.88	734939	£O	£62.58
1.6 105PS PowerShift	5 Door	M/Pnt + P/Shift				740991	£O	£57.57							740987	£O	£58.88	734940	£O	£62.58
New Focus 2015.25 MY, 2015.5MY 3 & 5			i i	Style			Zetec			Zetec S						Titanium			Titanium	Х
1.5 TDCi 95 PS	5 Door	M/Pnt	733182	£O	£64.16															
1.6 TDCi 95PS*	5 Door	M/Pnt	733183	£0	£64.16															
1.6 125PS PowerShift	5 Door	M/Pnt + P/Shift	733184	£O	£61.58	733174	£O	£57.57	733165	£O	59.22				733153	£O	£57.88			
1.6 125PS PowerShift + Navigation 1.0T EcoBoost 100PS	5 Door 5 Door	M/Pnt + P/Shift M/Pnt	733185	£O	£62.92	733115 733176	£0	£57.88 £57.57	733103	£O	£59.56				733089 733156	£0 £0	£58.21 £57.88	733144	£O	£62.58
1.0T EcoBoost 100PS + Navigation	5 Door	M/Pnt	/33103	EO	102.92	733170	£O	£57.88							733094	£O	£58.21	733076	£O	£62.92
1.0T EcoBoost 125PS	5 Door	M/Pnt				733175	£O	£58.21	733166	£O	59.89				733155	£O	£58.55	733143	£O	£63.26
1.0T EcoBoost 125PS + Navigation	5 Door	M/Pnt				733117	£O	£58.55	733104	£O	60.23				733093	£O	£58.88	733075	£O	£64.16
1.6 105PS	5 Door	M/Pnt	733186	£0	£60.90															
1.6 105PS + Navigation	5 Door	M/Pnt																		
1.6 TDCi 115PS*	5 Door	M/Pnt				733072	£O	£57.57	733163	£O	£59.22				733152	£O	£57.88			
1.6 TDCi 115PS + Navigation*	5 Door	M/Pnt				733113	£O	£57.88	733101	£O	£59.56				733087	£O	£58.21	722171		562.50
1.5 TDCi 120PS 1.5 TDCi 120PS + Navigation	5 Door 5 Door	M/Pnt M/Pnt	11			733172 733112	£0	£57.57 £57.88	733162 733100	£0 £0	£59.22 £59.56				733151 733086	£0	£57.88 £58.21	733141 733083	£0	£62.58 £62.92
1.5T EcoBoost 150PS	5 Door	M/Pnt	11			/33112	EU	137.00	733164	£O	£62.58				733154	£34	T/A	/33063	EU	102.92
1.5T EcoBoost 150PS + Navigation	5 Door	M/Pnt	11						733104	£O	£62.92				733090	£84	T/A			
1.5T EcoBoost 182PS	5 Door	M/Pnt	11															733142	£734	T/A
						11			1			1			l			733082	£784	T/A
1.5T EcoBoost 182PS + Navigation	5 Door	M/Pnt									J			I I						17.5
2.0 TDCi 150PS	5 Door	M/Pnt													732199	£O	£62.92	732195	£484	T/A
2.0 TDCi 150PS 2.0 TDCi 150PS PowerShift	5 Door 5 Door	M/Pnt M/Pnt + P/Shift													732198	£15	£64.16	732195 732194	£484 £684	T/A T/A
2.0 TDCi 150PS	5 Door	M/Pnt																732195	£484	T/A





						WPMS	Holo	ders (D	ealer G	uide)	*									
					Weekly			Weekly			Weekly			Weekly			Weekly			Weekly
Effective 01 April - 30 June 2015			VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Paymer
New Focus 2015.25 MY, 2015.5MY 3 & 5				Style	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Zetec	, .,		Zetec S				, , , , ,		Titanium			Titanium	
1.5 TDCi 95 PS S6	Est	M/Pnt	733177	£34	T/A															
1.6 TDCi 95PS S5*	Est	M/Pnt	733178	£34	T/A															
1.6 125PS S6 PowerShift	Est	M/Pnt + P/Shift	733179	£O	£62.25	733169	£O	£58.21	733160	£O	59.89				733147	£O	£58.55			
1.6 125PS PowerShift + Navigation	Est	M/Pnt + P/Shift				733108	£O	£58.55	733098	£O	60.23				733079	£O	£58.88			
1.0T EcoBoost 100PS S6	Est	M/Pnt	733180	£O	£62.24	733171	£O	£58.21							733150	£O	£58.55	733140	£O	£63.26
1.0T EcoBoost 100PS + Navigation	Est	M/Pnt				733110	£O	£58.55							733084	£O	£58.88	733085	£O	£64.16
1.0T EcoBoost 125PS S6	Est	M/Pnt				733170	£O	£58.88	733161	£O	60.56				733149	£O	£59.22	733139	£O	£64.16
1.0T EcoBoost 125PS + Navigation	Est	M/Pnt				733109	£O	£59.22	733099	£O	60.9				733081	£O	£59.56	733088	£15	£64.16
1.6 105PS S6	Est	M/Pnt	733181	£O	£61.58															
1.6 105PS + Navigation	Est	M/Pnt																		
1.6 TDCi 115PS S5*	Est	M/Pnt				733168	£O	£58.21	733158	£O	59.89				733146	£O	£58.55			
1.6 TDCi 115PS + Navigation*	Est	M/Pnt				733106	£O	£58.55	733096	£O	60.23				733078	£O	£58.88			
1.5 TDCi 120PS S6	Est	M/Pnt				733167	£O	£58.21	733157	£O	59.89				733145	£O	£58.55	733137	£O	£63.26
1.5 TDCi 120PS + Navigation	Est	M/Pnt				733105	£O	£58.55	733095	£O	60.23				733077	£O	£58.88	733092	£O	£64.16
1.5T EcoBoost 150PS S6	Est	M/Pnt							733159	£O	63.26				733148	£134	T/A			
1.5T EcoBoost 150PS + Navigation	Est	M/Pnt							733097	£O	64.16				733080	£184	T/A			
1.5T EcoBoost 182PS S6	Est	M/Pnt																733138	£634	T/A
1.5T EcoBoost 182PS + Navigation	Est	M/Pnt																733091	£684	T/A
2.0 TDCi 150PS	Est	M/Pnt													732197	£O	£64.16	732193	£584	T/A
2.0 TDCi 150PS PowerShift	Est	M/Pnt + P/Shift													732196	£84	T/A	732192	£784	T/A
2.0 TDCi 150PS + Navigation	Est	M/Pnt													732189	£15	£64.16	732185	£684	T/A
2.0 TDCi 150PS PowerShift+Navigation	Est	M/Pnt + P/Shift													732188	£184	T/A	732184	£884	T/A
		Where Satell	ite Navigatio	n is fitted	this is Ford	SYNC2 DAB	Navigatio	n - featuring	an 8" colou	ired toucl	screen with	h bluetooth	and Eme	rgency Assis	tance.					
C-MAX 2014.75MY <sup>5</sup>							Zetec									Titanium	1		Titanium	Х
1.0T 100PS EcoBoost Start Stop*	MPV	M/Pnt				740508	£O	£60.56												
1.0T 125PS EcoBoost Start Stop*	MPV	M/Pnt				740506	£O	£61.24							740504	£O	£64.16			
1.6 105PS*	MPV	M/Pnt				749393	£O	£57.57												
1.6TDCi 115PS*	MPV	M/Pnt				749392	£O	£58.21							749389	£O	£59.22	740502	£O	£61.58
New Tourneo Connect 2014MY				Style			Zetec									Titanium	1			
1.0T 100PS StgV with Start Stop	Tourne	eo M/Pnt	735529	£285	T/A	735524	£0	£64.16												
1.6 TDCi 95PS StgV	Tourne	eo M/Pnt	735527	£284	T/A	735523	£O	£61.91							735519	£O	£62.92			
1.6 TDCi 115PS StgV	Tourne	eo M/Pnt				735520	£O	£62.24							735514	£O	£63.26			
1.6T 150PS StgV EcoBoost Automatic	Tourne	eo M/Pnt + Auto													735513	£85	T/A			
New Grand Tourneo Connect 2014MY				Style			Zetec									Titanium				
1.6 TDCi 95PS StgV	Tourne	eo M/Pnt	735512	£484	T/A	735510	£O	£62.24								Hitailion				
1.6 TDCi 115PS StgV		eo M/Pnt	7555.2	2.0.	.,,,	735508	£O	£62.58							735507	£O	£64.16			
1.6 150PS StgV Automatic		eo M/Pnt + Auto				755500	20	202.50							733767	£335	T/A			
EcoSport 2014 MY <sup>5</sup>																Titanium			Titanium	v
		M/Pnt													725107					
1.0T EcoBoost 125PS 1.5 TDCi 90PS	5 Door 5 Door														735194 735193	£0 £0	£58.88 £57.57	735190 735189	£0 £0	£59.56 £59.56
1.5 TDC190PS	2 0001		Charge Ford	CVNCO	with Applied	™ available d	on all Eco	Sport where	fitted No.c	ach alter	ative Also	wallable £2	nn Cust	omer Saving	/33193	£U	137.37	/33109	ĽU	1.39.30
EC+ 2015 E MY		7166 01	Gharge Fore	-//1159/		avallable t			maco. No C	e and the second		Vellerone 574		mer Javing.		Titanium				
EcoSport 2015.5 MY <sup>5</sup>		M/D /				701666	Zetec	653.53								nemun	1			
1.5 Duratec 112PS	5 Door		11			731666	£O	£57.57	1											
1.0 EcoBoost 125PS	5 Door		11			731667	£O	£58.88	1											
1.5 Duratorq TDCi 90PS	5 Door	M/Pnt	<u> </u>			731664	£O	£57.57												
Kuga 2015.25MY <sup>4,5&amp;6</sup>							Zetec									Titanium			Titanium	
1.5T EcoBoost 150PS FWD Start Stop	5 Door		11			732724	£O	£59.56	1						732723	£O	£62.92	732722	£85	T/A
1.5T EcoBoost 182PS AWD PowerShift	5 Door		11			732721	£85	T/A	1						732720	£485	T/A	732719	£885	T/A
2.0TDCi 150PS FWD	5 Door		11			732718	£O	£59.56	1						732715	£O	£62.92	732714	£84	T/A
2.0TDCi 150PS AWD	5 Door	M/Pnt	11			732717	£O	£62.58	1											
2.0TDCi 150PS AWD PowerShift	5 Door	M/Pnt + P/Shift	11			732716	£85	T/A	1											
2.0TDCi 180PS AWD	5 Door	M/Pnt	11						1						732713	£135	T/A	732711	£385	T/A
2.0TDCi 180PS AWD PowerShift		M/Pnt + P/Shift													732712	£485	T/A			





3 Year Contract Hire Prices (with Rear Parking Sensors<sup>†</sup>)

						WPMS	S Holo	lers (De	ealer G	uide)	*									
					Weekly			Weekly			Weekly			Weekly			Weekly			Weekly
Effective 01 April - 30 June 2015			VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment
Kuga 2013.75MY & 2014.75MY <sup>4,5&amp;6</sup>							Zetec									Titanium			Titanium	
1.6T 150PS EcoBoost FWD Start Stop	5 Door					739226	£O	£59.56							739225	£O	£62.92	739224	£85	T/A
1.6T 182PS EcoBoost AWD Start Stop	5 Door	M/Pnt + P/Shift				739223	£385	T/A							739222	£785	T/A	739221	£1,085	T/A
2.0TDCi 140PS FWD 2.0TDCi 140PS AWD	5 Door 5 Door	M/Pnt M/Pnt				739220 739213	£0	£59.56 £62.58							739219	£O	£62.92	739214	£85	T/A
2.0TDCi 140PS AWD 2.0TDCi 140PS AWD PowerShift	5 Door	M/Pnt + P/Shift				739213	£85	T/A												
2.0TDCi 163PS AWD	5 Door	M/Pnt				7532.2	205	.,,,							739211	£135	T/A	739209	£385	T/A
2.0TDCi 163PS AWD PowerShift	5 Door	M/Pnt + P/Shift													739210	£485	T/A			
		Free	of charge A	opearan	ce Pack whe	re fitted on a	all Kuga Ti	itanium and	Titanium X-	worth £3	350 to the cu	stomer. No	cash alt	ernative.						
New Mondeo 2015.25MY <sup>4,5 &amp; 6</sup>							Zetec		Zetec	+ Navig	ation					Titanium				
1.6 Duratorq TDCi 115PS ECOnetic	5 Door	M/Pnt				732699	£15	£64.16	732588	£84	T/A				732685	£684	T/A			
2.0 Duratorq TDCi 150PS ECOnetic	5 Door	M/Pnt				732698	£484	T/A	732583	£584	T/A				732668	£984	T/A			
1.5T EcoBoost 160PS	5 Door	M/Pnt				732701	£15	£64.16	732598	£85	T/A				732690	£685	T/A			
1.5T EcoBoost 160PS Automatic 2.0 Duratorg TDCi 150PS PowerShift	5 Door 5 Door	M/Pnt + Auto M/Pnt + P/Shift				732700 732696	£185 £684	T/A T/A	732597 732586	£285 £784	T/A T/A				732296	£985	T/A			
2.0T EcoBoost 240PS Automatic	5 Door	M/Pnt + Auto				732090	1004	1/A	/32360	£/04	17A				732686	£985	T/A			
2.0 Duratorg TDCi 180PS	5 Door	M/Pnt													732666	£984	T/A			
2.0 Duratorg TDCi 180PS Powershift	5 Door	M/Pnt + P/Shift													732665	£1,484	T/A			
New Mondeo 2015.25MY <sup>4,5&amp;6</sup>							Zetec		Zeted	+ Navig	ation					Titanium				
1.6 Duratorg TDCi 115PS ECOnetic	Est	M/Pnt				732693	£15	£64.16	732579	£84	T/A				732661	£684	T/A			
2.0 Duratorq TDCi 150PS ECOnetic	Est	M/Pnt				732692	£484	T/A	732574	£584	T/A				732659	£984	T/A			
1.5T EcoBoost 160PS	Est	M/Pnt				732695	£15	£64.16	732593	£85	T/A				732664	£685	T/A			
1.5T EcoBoost 160PS Automatic	Est	M/Pnt + Auto				732694	£185	T/A	732592	£285 £784	T/A				732663	£985	T/A			
2.0 Duratorq TDCi 150PS PowerShift 2.0T EcoBoost 240PS Automatic	Est Est	M/Pnt + P/Shift M/Pnt + Auto				732691	£684	T/A	732577	£/84	T/A				732662	£985	T/A			
2.0 Duratora TDCi 180PS	Est	M/Pnt + Auto													732602	£983	T/A			
2.0 Duratorg TDCi 180PS Powershift	Est	M/Pnt + P/Shift													732600	£1,484	T/A			
S-MAX 2012.75MY 3,4 & 5																Titanium				
2.0TDCi 140PS*	MPV	M/Pnt													752754	£485	T/A			
2.0TDCi 163PS*	MPV	M/Pnt													752752	£485	T/A			
Galaxy 2012.75MY <sup>4&amp;5</sup>																Titanium				
2.0TDCi 140PS*	MPV	M/Pnt													752712	£985	T/A			
2.0TDCi 163PS*	MPV	M/Pnt													752710	£985	T/A			

<sup>1</sup>Blush & Piste are not included as standard Metallic Paint, however, these are available at an additional cost.

Hot Magenta & Candy Blue are not included as standard Metallic Paint, however, these are available at an additional cost.

Metallic Paint (M/Pnt) is available Free of Charge. Pearlescent / Special Paints are available on the scheme. Where ordered dealers will be paid the Wholesale difference between Metallic and Pearlescent/Special Paint.

\* Vehicles with an astrix are low in stock and are shown on the customer price lists. Please check on Vista to ensure that the vehicle is available before taking a customer's application.

#### KEY

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

P/Shift/ Auto - (PowerShift/ Automatic)/ M/Pnt - Metallic Paint

Rear Parking Sensors will be included as a Free Option on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard).

Please be advised that S-MAX and Galaxy will be fitted with both Front and Rear Parking Sensors. No cash alternative is available. Applications must be received and accepted by Motability Operations Limited between 1 April 2015 and 30 June 2015.

Prices are true and accurate at the time of publishing. Prices change from time to time.

Ford Motor Company Ltd. reserve the right to change prices without prior notification.

<sup>&</sup>lt;sup>3</sup> Candy Red is not included as standard Metallic Paint, however, this is available at an additional cost.

 $<sup>^4</sup>$  Ice/Platinum White are not included as standard Metallic Paint, however, these are available at an additional cost.

Frozen/Crystal/Diamond White are not included as standard Solid Paint, however, these are available as a free of charge option.

<sup>&</sup>lt;sup>6</sup> Ruby Red is not included as standard Metallic Paint, however, it is available at an additional cost.





3 Year Contract Hire Prices (with Rear Parking Sensors†)

			WPM	S Ho	lders (E	Dealer G	ejuide	)* VER	Y LOW	STO	CK/OU	T OF S	TOC	K						
	•	·			Weekly			Weekly	•		Weekly	•		Weekly	•	•	Weekly			Weekly
Effective 01 April - 30 June 2015			VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment	VTN	AP	Payment
C-MAX 2014.75MY <sup>5</sup>																Titanium		1	Titanium	Х
1.0T 100PS EcoBoost Start Stop*	MPV	M/Pnt													740505	£O	£63.26			
1.0T 125PS EcoBoost Start Stop*	MPV	M/Pnt																740503	£434	T/A
1.6T EcoBoost 182PS 1.6T 150PS EcoBoost Start Stop	MPV MPV	M/Pnt M/Pnt													735872		£63.26	735871	£385	T/A
2.0TDCi140PS	MPV	M/Pnt M/Pnt													749388	£0 £0	£61.58			
2.0TDCi 140PS PowerShift	MPV	M/Pnt + P/Shift													749387	£O	£62.92			
2.0 TDCi 163PS	MPV	M/Pnt													, .,,,,,,	20	202.32	740501	£15	£64
2.0 TDCi 163PS PowerShift	MPV	M/Pnt + P/Shift																740500	£185	T/A
Grand C-MAX (7 Seat) 2014.75MY <sup>5</sup>							Zetec									Titanium		1	Titanium	Х
1.0T 100PS EcoBoost Start Stop	MPV	M/Pnt				740499	£O	£63							740497	£234	T/A			
1.0T 125PS EcoBoost Start Stop	MPV	M/Pnt				740498	£O	£64							740496	£334	T/A	740495	£834	T/A
1.6T 150PS EcoBoost Start Stop	MPV	M/Pnt					£O	£0.00							735869	£335	T/A		£O	£0.00
1.6T 182PS EcoBoost Start Stop	MPV	M/Pnt					£O	£0.00								£O	£0.00	735866	£835	T/A
1.6TDCi 115PS	MPV	M/Pnt				748806	£O	£60							748792	£O	£61	740494	£34	T/A
2.0TDCi 140PS	MPV	M/Pnt				748803	£O	£62							748791	£135	T/A		£O	£0.00
2.0TDCi 140PS PowerShift	MPV	M/Pnt + P/Shift				748801	£O	£64							748790	£285	T/A		£O	£0.00
2.0 TDCi 163PS	MPV	M/Pnt																740493	£635	T/A
2.0 TDCi 163PS PowerShift	MPV	M/Pnt + P/Shift																740492	£885	T/A
EcoSport 2014 MY <sup>5</sup>																Titanium			litanium	
1.5 112PS	5 Door	M/Pnt	harra Fard	CVACA	with Applink	M evelleble	on all Car	Coortwhere	distant No.	ach eller	mothic Also	welleble C	200 6	amar Caulas	735196	£O	£57.57	735192	£O	£58.88
2485		rree or C	narge roro	STNL	WITH APPUNK	···· avaitable t		Sport where	rittea. No c	asn auter	native. Also a	vallable £	200 CUSI	omer Saving.						
S-MAX 2012.75MY 3,4&5 1,6T 160PS EcoBoost Start Stop	MPV	M/Pnt				747442	Zetec £0	£62.92							747440	Titanium £685	T/A			
2.0 203PS EcoBoost Start Stop	MPV	M/Pnt + P/Shift				747442	£U	£62.92							752755	£1.685	T/A			
1.6 TDCi 115PS Start Stop	MPV	M/Pnt				747441	£O	£60.90							747439	£15	£64.16			
2.0TDCi 140PS	MPV	M/Pnt				752758	£O	£63.26							747439	בות	204.10			
2.0TDCi 140PS PowerShift	MPV	M/Pnt + P/Shift				752757	£35	T/A							752753	£635	T/A			
2.0TDCi 163PS	MPV	M/Pnt																		
2.0TDCi 163PS PowerShift	MPV	M/Pnt + P/Shift													752751	£835	T/A			
Galaxy 2012.75MY <sup>4&amp;5</sup>							Zetec									Titanium				
1.6T 160PS EcoBoost Start Stop	MPV	M/Pnt													747470	£985	T/A			
2.0 203PS EcoBoost PowerShift	MPV	M/Pnt + P/Shift				1									752713	£1,985	T/A			
1.6 TDCi 115PS Start Stop	MPV	M/Pnt				747471	£385	T/A							747469	£985	T/A			
2.0TDCi 140PS 2.0TDCi 140PS PowerShift	MPV MPV	M/Pnt M/Pnt + P/Shift				752716 752715	£785 £985	T/A T/A							752711	£1.485	T/A			
2.01DC1140PS PowerSnitt			L			/32/15	1982	1/A							/52/11	£1,485	1/A	L		

<sup>&</sup>lt;sup>3</sup> Candy Red is not included as standard Metallic Paint, however, this is available at an additional cost.

Metallic Paint (M/Pnt) is available Free of Charge. Pearlescent / Special Paints are available on the scheme. Where ordered dealers will be paid the Wholesale difference between Metallic and Pearlescent/Special Paint.

Note: the vehicles shown on this Pricelist are the vehicles no longer shown on the customer or main dealer price list. These vehicles are no longer showing as available to supply from stock. However, where a dealer has a cancelled order these vehicles are priced with Motability Operations and can be supplied.

#### KEY

All vehicles require the total allowance to be committed for the 3 year contract period and any subsequent increases in the allowance are forfeited.

Where a monetary value is shown any subsequent increases in the allowance will be paid by the DWP to the recipient.

P/Shift/ Auto - (PowerShift/ Automatic)/ M/Pnt - Metallic Paint

†Rear Parking Sensors will be included as a Free Option on all new Ford cars contracted through the Motability Scheme by a Ford Authorised Dealer (if not already included as Standard).

Please be advised that S-MAX and Galaxy will be fitted with both Front and Rear Parking Sensors. No cash alternative is available. Applications must be received and accepted by Motability Operations Limited between 1 April 2015 and 30 June 2015.

Prices are true and accurate at the time of publishing. Prices change from time to time. Ford Motor Company Ltd. reserve the right to change prices without prior notification.

 $<sup>^4</sup>$ Ice/Platinum White are not included as standard Metallic Paint, however, these are available at an additional cost.

<sup>&</sup>lt;sup>5</sup> Frozen/Crystal/Diamond White are not included as standard Solid Paint, however, these are available as a free of charge option.

 $<sup>^6</sup>$  Ruby Red is not included as standard Metallic Paint, however, it is available at an additional cost.